



Job Posting: **HCC-2014-04-08**

Job Title: **Sales Consultant, Medium/Heavy Duty Trucks**

Position Type: **Full Time**

Location: **Hino Central Calgary, 3660-50 Avenue SE**

***Description:***

Hino Calgary requires an experienced Sales Consultant to join our fast growing new and used medium duty truck sales team!

***The successful candidates will:***

- Have a proven track record of excellence within a sales environment;
- Have an excited desire to learn about our product and share it with customers;
- Be able to share our commitment in exceeding customers' expectations;
- Have excellent communication and organization skills;
- Be a team player;

***Duties will include but are not limited to the following:***

- Prospecting, networking and generating new business;
- Sales and leasing of new and used medium duty trucks;
- Customer follow-up and closing deals

***Additional Qualifications:***

- previous medium duty truck sales experience is not required, but would be an asset
- AMVIC licensing, a valid driver's license with abstract will all be required as a condition of employment

Hino Central is a division of DRIVING FORCE Vehicle Rentals, Sales and Leasing - one of Canada's 50 Best Managed companies 8 years in a row! If you are eager to learn, we want to hear from you!

We thank candidates for their interest, however, only individuals selected for an interview will be contacted. Please forward letter of interest and resume to:

**Please Reply to:** **Human Resources**  
c/o Suite 201, 17205-106A Avenue  
Edmonton, AB T5S 1M7  
E-mail: [hr@hinocentral.com](mailto:hr@hinocentral.com)  
Fax: 780-638-4867

